

RATNADEEP[®]
RETAILING SINCE 1987

Presents

HYDERABAD

RETAIL SUMMIT



6 August, 2025
ITC Kohenur, Hyderabad

PROGRAMME AGENDA

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Timing	Particulars
10:00 - 10:30	Delegate Registration
10:30 - 10:35	National Anthem
10:35 - 10:35	Chairman's Address
	Bijou Kurien , Chairman, Retailers Association India
10:40 - 10:45	CEO's Address
	Kumar Rajagopalan , CEO, Retailers Association India
10:45 - 10:50	Welcome Address
	Avnish Kumar , Chairman, RAI Telangana Chapter; Managing Director, Neeru's
10:50 - 10:55	Special Address
	P Jayakumar , Vice-Chairman, RAI Telangana Chapter; CEO, Apollo Pharmacies Ltd.
10:55 - 11:00	Curtain Raiser - HRS 2025
	Dr. Hitesh Bhatt , Director - Marketing & Communications, Retailers Association of India; Editorial Director – STOrai Magazine
11:00 - 12:00	Panel Discussion on The Future of Retail and How to Futureproof Ourselves
Moderator:	Bijou Kurien , Chairman, Retailers Association India
	Abhinay PVS , Chief Commercial and Operations Officer, RSB Retail India Ltd.
	Avnish Kumar , Chairman, RAI Telangana Chapter; Managing Director, Neeru's
	Kiran Shinde , CEO, PMJ Jewels
	P Jayakumar , CEO, Apollo Pharmacies Ltd.
	Shashank Anamula , MD, Cafe Niloufer
12:05 - 12:15	Felicitation of Retail Icons of Hyderabad
12:20 - 12:30	Presentation on Crafting Customer Connections with Design
	Shyam Sunder K , Principle Architect, Founder & MD, Four Dimensions Retail Design India Pvt. Ltd.
12:30 - 13:25	Panel Discussion on Managing Margins While Scaling: What Retailers Should Focus On
Moderator:	Avnish Kumar , Chairman, RAI Telangana Chapter; Managing Director, Neeru's
	Arshad Dhamani , Director, Kumar Shirts
	Ashim Ashok Patil , MD & CEO, i-TEK RFID
	Avinash Chukkapalli , Managing Partner, Popular Shoe Mart
	Milind Agarwal , MD, Balaji Hosiery XLU
	Rakesh Tiruveedhula , Chief Project and Information Officer, RSB Retail India Ltd.
	Sunil Kumar Raichandani , MD, Raichandani Constructions
	Vikash Hisariya , Director, Vishal Peripherals
	Y. Siva Govardhan Reddy , Co-Founder & CEO, Beaute & Nutrie
13:30 - 14:30	Networking Lunch
14:30 - 14:40	Felicitation of RAI Committee Members
14:40 - 15:40	Panel Discussion on Brand Building & Customer Loyalty – Earning Trust in the Digital Age
Moderator:	Dr. Hitesh Bhatt , Director - Marketing & Communications, Retailers Association of India; Editorial Director – STOrai Magazine
	Gautam Gupta , Entrepreneur In Residence (EIR), Samara Capital
	Indraneel Majumdar , Head -Mall, Sarath City Capital Mall
	Mohammed Abdul Mohsi , Managing Director, Pista House
	Sandeep Balasubramanian , Director - Clipper Foods India Pvt. Ltd., Co-Chapter Head NRAI Hyderabad
	Sheetal Patil , CEO, Cream Stone Ice Cream Concepts
	Suresh Seerna , Chief Sales & Marketing Officer, RSB Retail India Ltd.
	Zia Rahman , CEO, Red Rose Mart
15:45 - 15:55	Partners Felicitation
15:55 - 16:00	Vote of Thanks
	Dr. Hitesh Bhatt , Director - Marketing & Communications, Retailers Association of India; Editorial Director – STOrai Magazine

ROUNDTABLES

11:00 - 12:00	Roundtable on AWS for Retail: Redefining Shopping Excellence with GenAI
Moderator:	Gautam Jayaraman , Sales Manager, AWS
	Sheetal Patil , CEO, Cream Stone Ice Cream Concepts
	Asim Mohammed Khan , Head - Marketing, Neeru's Ensembles Pvt Ltd
	Himanshu Makharia , Director, Kala Kunj Sarees
	Mahesh Pulipaka , Head - Digital, PMJ Jewels
	Manoj Ramnani , Karachi Bakery
	Naresh , Managing Partner, Shri Padmavathi Jewellers
	Shivaprasad KT , Founder & CEO, Ganit Business Solutions Pvt. Ltd.
	T Sreedhar , Business Head, Red Rose Supermarket
	Yerra Venugopal , Vice President, Cafe Niloufer

12:00 - 13:00	Roundtable on Profit from Precision: Using Tech to Get Inventory Right
Moderator:	Chinmay Nayak , Head of Sales - APAC, Onebeat
	Suresh Seerna , Chief Sales & Marketing Officer, RSB Retail India Ltd.
	Anshul Saxena , Head - Supply Chain, Apollo Pharmacies Ltd.
	C Sharan Sree Harsh , CEO, Happi Mobiles
	Colonel Bhaskar Sengupta (Retd) , Vice President - Operations, Almond House
	Mohammed Sikander , MD, Technovision Mobile
	Ravuri Shiva Kumar , Head - Finance, Neerus Ensembles Pvt. Ltd.
	Naresh , Managing Partner, Shri Padmavathi Jewellers
	Umesh Kshirsagar , Head of Retail Operations, Taruni Clothing Pvt Ltd
	Sai Nitesh Yerraguntla , Executive Director, Bnew Mobiles

WORKSHOP

15:00 - 16:00	Workshop on Breaking Barriers : Your Roadmap to Global Sales with Amazon
	Conducted by Anutha Arjun , Sr. Trainer, Amazon Global Selling

For more details, Contact:
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